

Going Beyond

March 2023



the
stories
inside

Incorporating Universal Immersion & Thrills

Experiencing Universal

The ins and outs of a
thrilling vacation

Big Spring Discounts

It's a great time to book
your 2023 vacation!

Touring the Disney Wish!

A fresh and
sophisticated ship



“...it is the penultimate destination for Harry Potter fans”



Bruce Beil

407&Beyond Owner

Bruce@407Vacations.com

Message from Our Owner

Earlier this month we were invited to attend an on-site training at Universal Orlando designed to educate travel agents in enhancing the client experience when vacationing. In representation of 407&Beyond, I was joined by the energetic and professional Megan Torrez and Libby Garcia. We stayed at Universal’s Cabana Bay Beach Resort, an on-site destination hotel set to the theme of a 1960’s roadside beach hotel and what a fun place to be! Training was three days of inside parks and resorts and boy was there a lot to share and report back to the team.

Universal Orlando is a terrific vacation destination for couples and families who are looking

to add thrill and excitement to their theme park experience and it is the penultimate destination for Harry Potter fans. The Wizarding World of Harry Potter is my favorite land in a theme park. It’s a great mix of thrill rides, snacks, dining locations, and experiences in an immersive environment that drops you right in the Harry Potter universe.

Right next door is one of my favorite attractions, Velocicoaster. Simply put, there just isn’t another coaster that compares. I’ve never experienced an attraction that takes you on crazy turns and inverted segments the way Velocicoaster does. Excitingly, this recent addition is now eligible for skip the line access when guests use Universal’s Express Pass.

One of the nicest aspects about visiting Universal Orlando is the proximity and amenities of the resorts. With varying tiered resorts offering a variety of amenities, there are resort hotel options for all party sizes and budgets. One exciting amenity offered for Universal Premier Resorts is the complementary Express Pass, allowing hotel guests to skip

to the front of the line on most attractions throughout both parks! All resorts, excluding Endless Summer, are within a boat ride or walking distance, allowing for convenient ways to get to the parks in the morning or get to your hotel quicker after a long day in the parks. And speaking of Endless Summer, client’s can find this dual hotel, Surfside Inn and Dockside Inn, the most economical, around \$100 per night.

Whether you are able to enjoy a full stay at Universal Orlando or incorporate a day or two from your existing vacation plans, Universal Orlando is certainly worth the visit.

Going Beyond

excitement



Our Vacation Planners of the Month

Congratulations to March's Top Sellers



Sarah DeMaria

Silver Vacation Planner

Sarah@407Vacations.com

www.407vacations.com/SarahDeMaria



Brittney Lunksi

Silver Vacation Planner

Brittney@407Vacations.com

www.407vacations.com/BrittneyLunski



Robin Phillips

Bronze Vacation Planner

Robin@407Vacations.com

www.407vacations.com/RobinPhillips

Travel News

Bruce and Amber Tour the Disney Wish

407&Beyond was invited for a tour and lunch onboard the newest ship in the Disney Cruise Line fleet, the Disney Wish. Bruce Beil and Amber Thuman spent the day experiencing the incredible amenities, including a detailed tour of various staterooms, rotational dining locations, and the designated clubs for kids.

Disney Cruise Line Announces Inaugural Sailings to New Island Destination, Summer 2024

Disney Cruise Line announced the inaugural dates and select itineraries for its new island destination in The Bahamas, headlining a season full of new and guest-favorite itineraries around the world in summer 2024. Along with the first sailings to Lighthouse Point, families will be able to choose magical vacations to bucket-list destinations that include the Mediterranean, northern Europe, Alaska and the Caribbean. Bookings open to the public on March 30, 2023.

In June 2024, Disney Cruise Line will debut its newest Bahamian destination on the island of Eleuthera at Lighthouse Point. Guests sailing aboard the Disney Magic from Fort Lauderdale, Florida, will discover a vibrant beach retreat designed with families in mind, infused with the color and energy of Bahamian artistry, and developed with a commitment to conservation at its core.



Bruce & Amber on the Disney Wish



Disney Wish

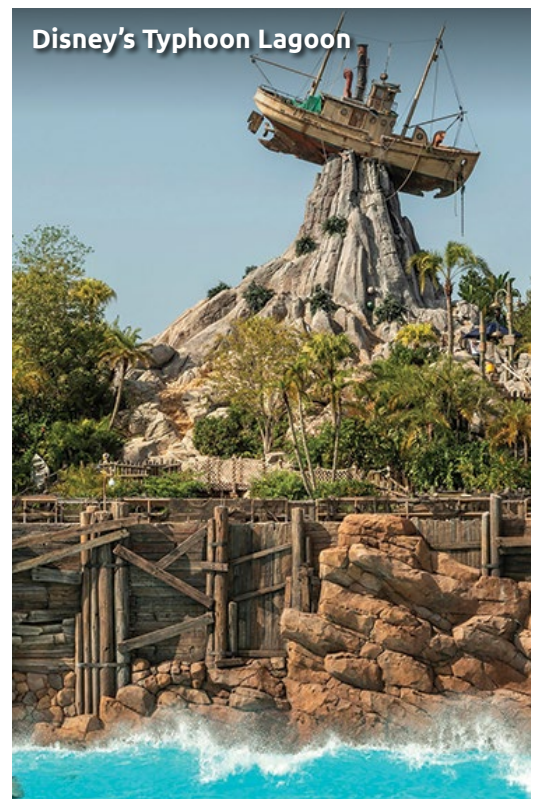
Halloween Horror Nights Dates Announced

The world's premier Halloween event, Universal Orlando Resort's Halloween Horror Nights, returns to Universal Studios Florida for a record-breaking 44 nights this fall – unleashing a new slate of horrifying haunted houses and scare zones filled with menacing creatures, and outrageous entertainment on select nights September 1 through October 31. Starting today, your clients can officially begin to summon their scream squad and plan the ultimate fall getaway with a variety of offers available now, including single-night event tickets, event upgrades and a vacation package that allows them to relish in the thrills of the parks during the day before braving the chills of Halloween Horror Nights at night.

This highly anticipated event will bring guests' worst nightmares to life within 10 all-new movie-quality haunted houses inspired by everything from top names in terror and pop culture to unfathomable original abominations devised by the twisted creators of the event. Guests will also navigate five scare zones throughout the park – each filled with hordes of gruesome creatures stalking their every move – and enjoy outrageous live entertainment. And when they need a break from the scares, guests can satiate their appetite with a frightfully delicious menu inspired by the event's sinister lineup, shop the latest merchandise at highly themed retail locations that are attractions in and of themselves, and enjoy some of Universal Studios Florida's most exciting rides.

Typhoon Lagoon Reopens

Disney's Typhoon Lagoon reopened to guests on March 19th. In addition to reopening, Typhoon Lagoon's H2O Glow After Hours will also return this May and will be the high-"light" of the summer! Don't miss out: Tickets for the event are now available so be sure to "glow" and talk to your Vacation Planner about purchasing a ticket!



Interested in Planning the Magic?

We are always looking to add genuine and authentic people to our team of professional Disney Vacation Planners. Apply Online at www.407Vacations.com/WorkingHere

Experiencing Disney's Newest Attraction

"...this attraction truly does live up to the hype!"

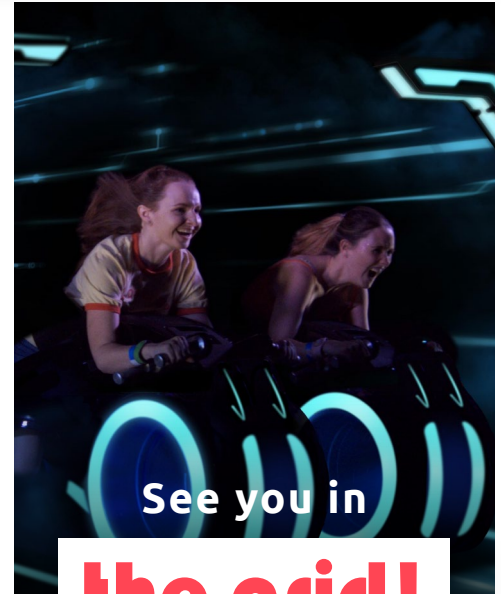
They say all good things come in time and that is absolutely true when it comes to Disney's newest attraction Tron Lightcycle Power Run at Magic Kingdom! This attraction has been in the works at Disney World for over 5 years and on April 4, 2023 guests will officially be able to 'enter the grid!' - That's Tron lingo for "this amazing new ride is opening!"

I had the opportunity to ride Tron twice so far during previews and this attraction truly does live up to the hype! It is definitely one of the most thrilling coasters

on Disney property and is the perfect addition to Magic Kingdom! Aside from the incredible coaster itself, the area surrounding Tron fits so well into the Tomorrowland landscape. The touches of new technology bring new life to the land, making Tomorrowland once again feel like a futuristic city.

The ride vehicle itself is probably the thing that makes this coaster so unique. Your seat is actually a bike that you mount. As you grab the handlebars your back and leg restraints are engaged to secure you. I had never experienced a coaster like this before. Since your seat restraints are just on your back and legs, it is a truly freeing feeling as you soar through the air. I felt like I was flying during the duration of the ride!

The initial launch is in my opinion the best part! As you take off you are launched outside and race around underneath of the iconic canopy. This outdoor portion at the start of the coaster was my favorite part of the ride. If you ride at night you get to see the canopy lit up with lights! The other thing that really impressed me with this coaster is how smooth it is. The track glides so smoothly the entire



See you in
the grid!

time and adds more to that sensation of flying.

When Tron opens it is going to have a similar system to what is currently in place over at the Guardians of the Galaxy: Cosmic Rewind Attraction in Epcot. It will not have a standby queue. The two ways to ride this attraction will be by getting a virtual return time or by purchasing an individual lightning lane selection that will allow you to select a time to come ride. The virtual queue will open twice daily in the My Disney Experience app, once at 7:00am and then again at 1:00pm.



Outdoor Portion of the Ride



Magical Meg

Official Vlogger
of 407&Beyond



Ep. 110: Ric's Budgetless Walt Disney World Vacation

This month the Spill the D podcast delves into the hypothetical with "Ric's Budgetless Walt Disney World Vacation", episode 110. If you are looking to find some of the more nuanced experiences and resort hotels for your next vacation, this is the episode for you! In episode 109, Vacation Planners Megan Torrez and Libby Garcia join Gina and Ric to discuss their recent experience at a travel agent training at Universal Orlando. They discuss the best hotels to stay at and other recommendations.



Gina & Ric
Podcast Co-Hosts

Official Podcast
of 407&Beyond

Carla & Sarah Soak in the Sun at Beaches Jamaica



Magical Meg's Tron Photo Pass



Volcano Bay



50th Celebration Comes to a Close



Libby & Megan's Big Catch



Megan & Bruce try Some Grubs



Conversations with a

Vacation Planner

Disney's Marathon weekend registration opens April 11, are you planning on running any events this year?

I ran my first RunDisney event this year and had so much fun I plan to sign up for the Dopey Challenge next year in 2024. I ran Princess Weekend in the 10k and Half Marathon challenge. Although I do not love waking up at 2:30am everyday to go run, there is so much truth in the RunDisney saying that "every mile is magic." It was inspiring to see people of every ability out there just having fun. The half marathon was the perfect motivation I needed to finally check running a marathon off my bucket list.

What tip or piece of advice would you give someone who is looking to participate in a RunDisney event for the first time?

RunDisney was super intimidating for me as a first time runner this year. I thought you had to be a runner to successfully complete these races. The truth is you just have to try. Even if you walk the entire race - you still did it! My advice would be to sign up, bring a friend, and have so much fun.

Tell us about the recent training experience you had at Universal Orlando

The week after I ran in RunDisney, I was invited to attend a Universal Travel Advisor Training with 407&Beyond. We got tours of resorts in each category along with some product knowledge training as a group. After training, we got to go into the parks to really step into the magic and get some first hand experience. It was great to not only spend time with Libby Garcia, a fellow agent at 407 but to further my knowledge of Universal to better serve my clients.

What do you think sets Universal Orlando apart from other destinations?

Universal is all about bringing the movies to life. When you are at Universal you are setting foot into your favorite films and tv shows. From seeing velociraptors in the queue of Velocicoaster to grabbing a butterbeer and visiting the shops in Diagon Alley. You get to be a part of the magic you witnessed on screen. I think what sets Universal apart is that they work really hard to make super immersive experiences for their guests.



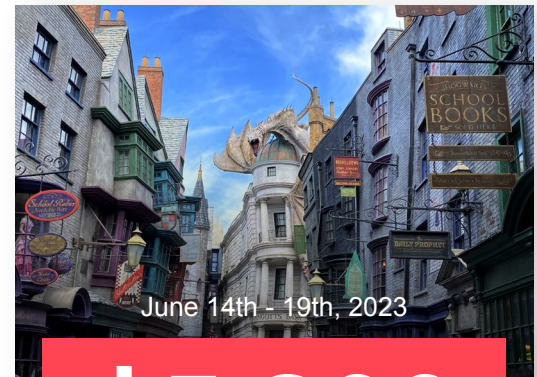
Megan Torrez

Megan@407Vacations.com

www.407vacations.com/MeganTorrez

Megan's Vacation Quote Highlight

Loews Royal Pacific was my personal favorite of Universal's hotels due to the ambience inside the resort as well as their gorgeous pool. This package gives your family fun in the parks as well as a relaxing place to enjoy a hotel day.



\$5,200

Based on 2 Adults & 2 Children
Subject to Availability



Loews Royal Pacific Resort

3 Parks

3 Day Park-to-Park Ticket with 2 Days Free

5 nights | 6 days



Reasons to Use a Vacation

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Vacation Planners are Real People with Real Travel Experience

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Welcome to Happy!

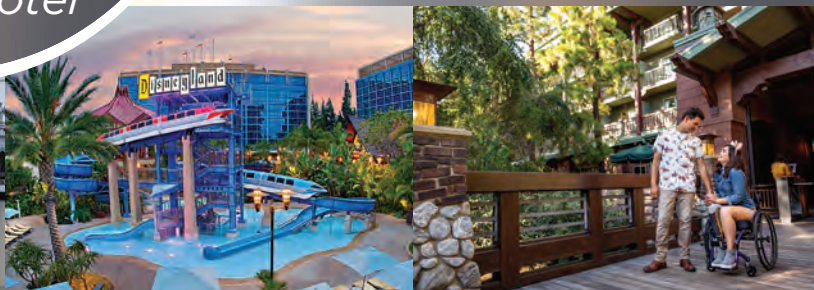


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Disney 100

Disneyland
RESORT



Add on a Disney California Adventure Food and Wine Festival Signature Event during your stay!**

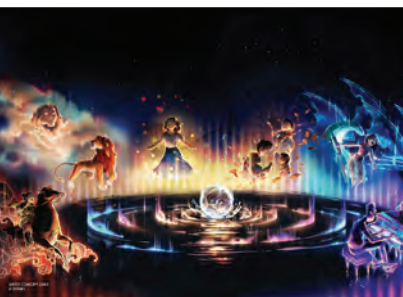


Make your visit even more magical by upgrading to a Walt Disney Travel Company vacation package—complete with Theme Park tickets—and enjoy a variety of special extras!

*Savings based on the non-discounted price for the same room stay at the same hotel, and is valid for most Sunday through Thursday nights from 3/12/23 through 6/8/23. Book from 2/21/23 through 6/5/23; travel must be completed by 6/9/23. Room types included in this offer are Standard, Premium, Deluxe and Woods/Garden/Courtyard rooms; select Concierge rooms; and Paradise, Artisan, Junior and Family suites. Not valid for select Concierge rooms or for Signature or Premium suites. Not valid on previously booked rooms. Advance reservations required. Subject to availability as the number of rooms allocated for this offer is limited. Excludes applicable fees and taxes. Limit two (2) rooms per reservation, and occupancy restrictions apply per room. Additional per-adult charges may apply if more than two (2) adults per room. Not valid in combination with any other hotel discounts or offers. Subject to restrictions and change or cancellation without notice. Separate Theme Park admission and Theme Park reservation for same date and same park are required to enter a Theme Park. Park reservations are limited, subject to availability, and not guaranteed, and a hotel reservation does not guarantee theme park reservations. Visit [Disneyland.com/updates](https://www.disneyland.com/updates) for important information to know before visiting the Disneyland® Resort.

**Disneyland® Hotel Food and Wine Experience (3/3, 3/4) - Guests must be 21 years of age or older to attend and purchase or consumer alcoholic beverages; a valid photo ID is required. Includes 5-hour parking validation at Disneyland Hotel self-parking. Trader Sam's Tiki Mixology (3/6, 4/10) - Guests must be 21 years of age or older to attend and purchase or consumer alcoholic beverages; a valid photo ID is required. Includes 3-hour parking validation at Disneyland® Hotel self-parking. Disney's Grand Californian Hotel® & Spa Food and Wine Experience (4/21) - Guests must be 21 years of age or older to attend and purchase or consumer alcoholic beverages; a valid photo ID is required. Includes 3-hour parking validation at Disney's Grand Californian Hotel® & Spa self-parking.

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Stay close to the Disney100 Celebration and enjoy Disney California Adventure Food and Wine Festival

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Enjoy exciting debuts during the celebration as you step into a Platinum Party.

From March 3 - April 25, 2023 enjoy culinary delights with the return of the Disney California Adventure Food & Wine Festival!

Disney 100 | Disneyland
RESORT

Both a Park reservation and valid ticket for the same Park on the same date are required for Park entry. Park reservations are limited and subject to availability. Certain attractions, restaurants, experiences and offerings may be modified, limited in capacity or unavailable. Park admission and offerings are not guaranteed. Visit www.disneytraveltradeinfo.com/dlr for important information to know before visiting the *Disneyland*® Resort.

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Disney CRUISE LINE

Images do not represent health and safety measures that may be in place during future sailings, such as face coverings and physical distancing.

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Universal Orlando HALLOWEEN HORROR NIGHTS

SELECT NIGHTS SEPT. 1 - OCT. 31

Summon your scream squad for legendary scares at Universal Orlando's Halloween Horror Nights with 10 terrifying haunted houses, 5 sinister scare zones and live entertainment.

STAY, SCREAM AND SAVE UP TO \$200[^]

[^]Savings based on 7-night stay. Restrictions apply.

HALLOWEEN HORROR NIGHTS HOTEL & TICKET PACKAGE INCLUDES:

- 5-Night Hotel Accommodations
- 3-Park 3-Day Park-to-Park plus 2 Days Free Promo Ticket¹
- 1-Night Admission to Halloween Horror Nights⁸
- \$75 Stay, Scream and Save[^] Discount
- Early Park Admission² to one of the Universal theme parks up to one hour before the parks open (Valid theme park admission required. Select attractions.)

Ask about special add-ons like Express, plus R.I.P. and Unmasking the Horror Tours to enhance the fear.

WARNING

EVENT MAY BE TOO INTENSE FOR YOUNG CHILDREN AND IS NOT RECOMMENDED FOR CHILDREN UNDER THE AGE OF 13. NO COSTUMES OR COSTUME MASKS ALLOWED.



Learn more at [UniversalOrlando.com/Fall](https://www.UniversalOrlando.com/Fall)

Halloween Horror Nights is a separately ticketed event. Event occurs rain or shine. No rain checks, returns or refunds. Prices, dates, times, attractions, entertainment, and/or experience details are subject to availability, changes and/or cancellation without notice. Parks/attractions/entertainment, or access to events may close or be unavailable due to capacity and benefits are subject to change without notice. Free self-parking available after midnight on all Halloween Horror Nights event nights. Free self-parking available after 6PM for all guests on non-Halloween Horror Nights event nights. Other restrictions may apply. All prices, package inclusions & options are subject to availability and to change without notice and additional restrictions may apply. 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To qualify for savings vacation package must minimally include a 2-night hotel stay and a 3-Park Ticket OR 3-Park Annual or Seasonal Pass for each member of the traveling party, except for The Wizarding World of Harry Potter™ Exclusive Vacation Package, which must minimally include a 2-Park Park-to-Park Ticket OR 2-Park Annual or Seasonal Pass OR 3-Park Ticket OR 3-Park Annual or Seasonal Pass. Offer not valid on vacation packages with a 1-night hotel stay OR 1-Park or 2-Park Tickets. **Separate event admission is required for Halloween Horror Nights.** Select packages require a minimum length of stay to book. Savings are based on length of stay. Offer valid on new bookings only and is not valid with any other offers, discounts, promotions or prior purchases. Void where prohibited. Additional restrictions may apply and are subject to change without notice. Stay, Scream and Save does not apply to: vacation packages offered through online auction websites, membership programs, corporate discounts, group rates, promotional rates offered for groups including but not limited to associations, military, government, convention attendees, timeshare tour offers, or promotions not offered by Universal Parks & Resorts Vacations to the general public. Universal Parks & Resorts Vacations reserves the right to change or remove applicable savings as part of the Stay, Scream and Save offer at any time without advance notice. ²The 3-Park 3-Day Park-to-Park + 2-Days Free Promo Ticket Dated entitles one (1) guest admission to Universal Studios Florida, Universal's Islands of Adventure, AND Universal's Volcano Bay on the same day. Ticket is valid for any five (5) calendar days during an eight (8) consecutive calendar day period which commences on and includes the date selected. The ticket will expire in full on the expiration date printed on ticket. Unused days will be forfeited. This ticket will be sold only within the U.S. and Canada. ³Requires theme park admission. Early Park Admission begins up to one (1) hour prior to regular scheduled park opening to either Universal Studios Florida or Universal's Islands of Adventure as determined by Universal Orlando. Early Park Admission begins up to one (1) hour prior to regular scheduled park opening for Universal's Volcano Bay. Valid at select attractions at each park. Attractions are subject to substitutions without notice. Additional restrictions may apply. **Not valid for Halloween Horror Nights.** ⁸This ticket entitles one (1) guest admission to one (1) 2023 Halloween Horror Nights event night that is valid for selected date only. The Halloween Horror Nights event begins at 6:30 pm and closing times vary. The above Admission Media is non-refundable, non-transferable, and **must be used by the same person on all days.** Standard entry includes biometric scan. Valid only during normal operating hours. Parks, attractions, or entertainment may: close due to refurbishing, capacity, weather or special events; change operating hours; and otherwise change or be discontinued without notice and without liability to the owners of Universal Orlando Resort ("Universal"). With the exception of the 2023 Halloween Horror Nights event, the above Admission Media specifically excludes admission to separately ticketed events and venues at any of the Universal theme parks and/or CityWalk, and excludes parking or discounts on food or merchandise. Some CityWalk venues require ages 21 or older for admission. Valid Photo ID required. **Additional restrictions may apply and benefits are subject to change without notice.** Universal Parks & Resorts Vacations is registered with the State of Florida as a seller of travel. Registration number SF-24215. Universal elements and all related indicia TM & © 2023 Universal Studios. All rights reserved. 231599821/CW

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