

# Going Beyond

September 2023



the  
stories  
inside

## Strengthening Knowledge & Bonds at Universal

### 407&Beyond Team Trip Recap

Our team just spent the week training at Universal Orlando

### Big News Coming From the D23 Expo

So many reasons to visit Walt Disney World in 2023

### New Discounts at Walt Disney World

Book next year's trip and save up to 25% of rooms!





# Strengthening Both Knowledge & Bonds at this Year's Universal FAM Trip



**Bruce Beil**

407&Beyond Owner

[Bruce@407Vacations.com](mailto:Bruce@407Vacations.com)

## Message from Our Owner

To say that my team enjoys the Wizarding World of Harry Potter would be a huge understatement. This year's company training trip to Universal Orlando was a huge success, from riding flying motorbikes, escaping the wrath of velociraptors, and avoiding the jump scares at Halloween Horror Nights. Even in the midst of three outstanding days in the parks, we attended a full day training seminar by the Universal Orlando training team and enjoyed personal tours of the Universal Orlando resort hotels.

I always get a kick out of how this team bonds when they are together. Whether it's for the first time or the tenth time, Vacation Planners are

all smiles and laughter when together. It is a culture we have here at the company that allows people to be authentically themselves, giving them the comfort to embrace others where they are at. A large part of the work environment we foster is that other agents are your friend and your support and not your competition and nothing demonstrates that more than when the team is having fun together.

One night during this trip we all went bowling at the resort hotel we were staying at, Cabana Bay Beach Hotel, and the amount of laughter, friendly smack talking and camaraderie was so present that it was almost tangible. That same laughter and fun was also palpable when we attended Halloween Horror Nights and Mickey's Not So Scary Halloween Party - if you have yet to see the latest vlogs from HHN on our YouTube channel, be sure to check them out!

When someone originally said 'if you love what you do you never work a day in your life', they must have had 407&Beyond in mind. We believe in what we are doing,

we enjoy what we do, and we want to do more of it. There has never been a team that I have been more proud to not only lead, but to be a part of in my entire professional career.

## Continually Improving

# together







# Creating Unforgettable Family Memories

## The Jara Family

Planned by: [Stephanie Romanelli](#)

Stephanie was extremely helpful in planning our last minute Disney trip. She knew exactly the place that would be perfect for my family. Not only were we able to enjoy the amenities at Coronado Springs during the day but she was able to score us character meals for us as well as dinner at Roundup Rodeo in Toy story Land! She really went above and beyond with making sure she was able to get us breakfast/dinner reservations because that was super important for my son.

## Latest Travel News

### Lots Coming to the Magic Kingdom

At this year's D23 Expo in Orlando, Florida, Disney Parks, Experiences and Products Chairman Josh DeMaria announced some exciting new additions will be coming to the Magic Kingdom. Country Bear Jamboree will be getting new songs and the bears will be performing a new act! Disney Imagineer Chris Beatty told the Destination D23 audience that when the show debuts, the bears will be reinterpreting favorite Disney songs in different genres of country music – like rockabilly, bluegrass, pop-country and other styles. Imagineers are envisioning the new take as a homage to the Grand Ole Opry in Nashville, and they're working with Nashville musicians to get the authentic country sound. The popular attraction will continue to have the fun and friendly tone and same characters.

In late November, the legendary Hatbox Ghost will be materializing in the Haunted Mansion attraction in Magic Kingdom at Walt Disney World. The iconic grim grinning ghost will appear in the Haunted Mansion attraction as Guests pass the Endless Hallway, welcoming himself inside from the swinging wake in the cemetery and grinning at passing Doom Buggies. And lastly, a new Pirates of the Caribbean-themed lounge is coming to Adventureland at Magic Kingdom Park in Florida. This first-of-its-kind experience will extend the story of Pirates of the Caribbean attraction. Imagineers are currently in the design process and more details will be coming.



## New Nighttime Show and the Opening of Moana at Epcot

A new nighttime spectacular called “Luminous The Symphony of Us” will debut at EPCOT on Dec. 5, 2023! “Luminous The Symphony of Us” will feature fireworks, fountains, lasers, lighting effects and music and continue Disney’s long tradition of amazing nighttime entertainment at the park.

Fan-favorite Figment will begin greeting guests at EPCOT on Sept. 10!

And Journey of Water, Inspired by Moana will open on Oct. 16, 2023! Journey of Water is a new walk-through experience located within World Nature – the EPCOT neighborhood dedicated to understanding and preserving the beauty and balance of the natural world. Also on Oct. 16 – Moana will arrive in World Nature and make her first appearance in her own dedicated space near Journey of Water.

## Exciting New Updates to the Wizarding World of Harry Potter Exclusive Vacation Package

For bookings starting September 28th, 2023 guests will receive the Special Florean Fortescue’s Ice Cream Flight in the Wizarding World of Harry Potter- Diagon Alley featuring four flavors of your choosing and one Honeydukes Cooler Tote!

## Book Early and Save More—Up to 25%—on Rooms at Select Disney Resort Hotels in the New Year

Book early—by December 15, 2023—and save more on rooms at select Disney Resort hotels in the new year!

**Save up to 25%** on stays most Sunday to Thursday nights from January 9, 2024 through February 22, 2024—when you book by December 15, 2023

**Save up to 30%** on stays most nights February 25, 2024 through March 24, 2024—when you book by December 15, 2023



## Interested in Planning the Magic?

We are always looking to add genuine and authentic people to our team of professional Disney Vacation Planners. Apply Online at [www.407Vacations.com/WorkingHere](http://www.407Vacations.com/WorkingHere)



# New Experiences with the 407&Beyond Team

“I was truly so  
**impressed**  
with the level of  
customer service...”

This past month I had the best experience getting to explore the Universal Orlando Resort along with the 407&Beyond team. I can't believe I hadn't gotten over to Universal Florida sooner! This trip showed me just how much there is to see and do at the Universal parks and resorts and I am already planning my next visit. I was truly so impressed with the level of customer service we received throughout the trip and I was wowed by the sheer amount of offerings Universal has!

This trip, the team and I all stayed at Universal's Cabana Bay Beach Resort. I loved the resort's retro theme and easy access to Universal's water



park, Volcano Bay. Guests staying at Cabana Bay actually have their own entrance into the Volcano Bay water park. This was super convenient especially on our epic Universal day where Gina and Ric of Spill the D podcast along with myself set out to visit all three Universal parks in one day. Being able to walk directly back to our hotel room to freshen up after the water park was a huge perk of staying at Cabana Bay.

A highlight for me was the attractions in the Wizarding World of Harry Potter at both Universal Studios and Islands of Adventure. To get the full, immersive Harry Potter experience we rood the Hogwarts Express train that will take you between both Diagon Alley inside Universal Studios and Hogsmeade inside Islands of Adventure. Harry Potter and the Escape from Gringotts took the spot of my favorite ride. I wasn't expecting this ride to be a roller coaster and it was the best surprise when our 'bank car' sped off down the track. I couldn't get over the level of theming there was in the queue line that transported us to Gringotts bank. All of the attractions in the Wizarding World had this level of detail. The Harry Potter and the Forbidden Journey attraction's



**Leviosa!**

queue line actually goes inside of Hogwarts castle! It was one of those rare times you actually want a theme park line to go slow because there is so much to look at as you wait! I am a big fan of studio backlots and the behind the scene aspects of filmmaking in general and so many spots within these theme parks felt like you stepped directly onto the film set!

We spent a lot of time in both Universal Studios park as well as Universal's Islands of Adventure park. However, I still feel like I have just scratched the surface of what the Universal parks have to discover. I am so eager to get back and take in more of the details of these theme parks.



**Magical Meg**

Official Vlogger  
of 407&Beyond





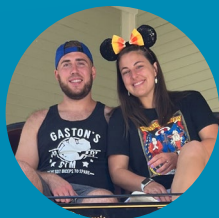
# SPILL THE D!

\* PODCAST \*



## Ep. 137: Universal Studios and Halloween Horror Nights Recap

September had the hosts of Spill the D very busy with recaps of a Universal Orlando trip, ranking Halloween Horror Nights houses, and all the news coming from the D23 Expo! In episode 137, Gina, Ric and Bruce reminisce about a jam-packed weekend that included Ric's first time on Hagrid's Motorbike Adventure and a duel between Gina and a Death Eater in Diagon Alley. As always, you can enjoy Spill the D podcast on YouTube.



### Gina & Ric Podcast Co-Hosts



Official Podcast  
of 407&Beyond

Agents at Mickey's Not so Scary Halloween Party



Bruce & Wyatt Take on HHN



Welcome to Diagon Alley



Megan Seeing the Fjords



Look Who We Saw!



Media Team at Volcano Bay





# Conversations with a

## Vacation Planner



**Amy Morrison**

AmyM@407Vacations.com

[www.407vacations.com/AmyMorrison](http://www.407vacations.com/AmyMorrison)

### Amy's Quote Highlight

You are getting Deluxe accommodations at a Moderate price, especially with the current Disney Visa Promotion! 5 nights would allow plenty of time to explore all 4 theme parks, as well as enjoy time at their resort and Disney Springs.

#### Tell us about yourself and the best family vacation you've ever taken.

The best trip my family has ever taken was our amazing Disney Cruise Line vacation on the beautiful Disney Wish. I have been on all the Disney ships and the Wish is my favorite. There was so much to do we only left the ship to go on Castaway Cay, Disney's private island! Some stand out memories from this cruise were celebrating Halloween dressed up as the Incredibles with my family and riding the Aquamouse.

#### How was your experience at the recent Universal Orlando FAM Trip?

I loved spending a few days at Universal! I wish I would have booked at least one more night so I could experience even more. I have visited Universal Orlando multiple times but I never took the time to explore all the fun resort options and things to do outside the theme parks.

#### What are your current top 3 favorite attractions at Universal Orlando?

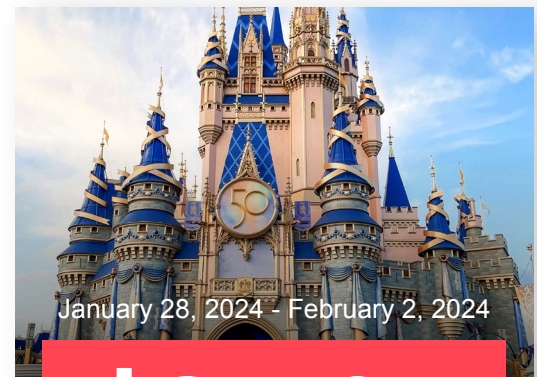
Number one is easy for me, I love VelociCoaster! I love roller coasters and this one is the perfect combination of extremely thrilling and extremely smooth! Numbers two and three are Hagrid's Motorbike Adventure and Harry Potter Escape from Gringotts. These two combine my love for thrill rides and for Harry Potter.

#### Why did you want to become a Vacation Planner?

Becoming a Vacation Planner has allowed me to help families plan their dream vacations with as little stress as possible. I know how overwhelming it can be to plan a trip, especially when you are going somewhere new. I love being able to share tips that will make my clients' trips not only go smoothly, but be extra special!

#### What does getting to share in the creation of family memories for your clients mean to you?

Many of my family's happiest memories take place on our family trips. I love knowing that I was a part of making happy memories for someone else's family as well. I especially love when clients reach out and tell me how much fun they had!



January 28, 2024 - February 2, 2024

**\$3,501**

Based on 2 Adults & 2 Children  
Subject to Availability

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**Gran Destino Tower**

Coronado Springs, Water View

**4 Day Tickets**

4 Walt Disney World Parks

5 nights | 6 days





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Vacation Planners are Real People with Real Travel Experience

Get Assistance with My Disney Experience

Receive Dining Recommendations and Help with Reservations

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Our Planners have a passion for helping their clients have their perfect family vacation. To find a planner right for you visit [www.407vacations.com/our-team](http://www.407vacations.com/our-team)



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## Our Vacation Portfolio

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Universal Orlando

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**Travel Destinations**

- Walt Disney World
- Adventure's by Disney
- Disney Cruise Line
- Disney's Aulani Resort
- Universal Orlando
- Virgin Voyages





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Artist Rendering

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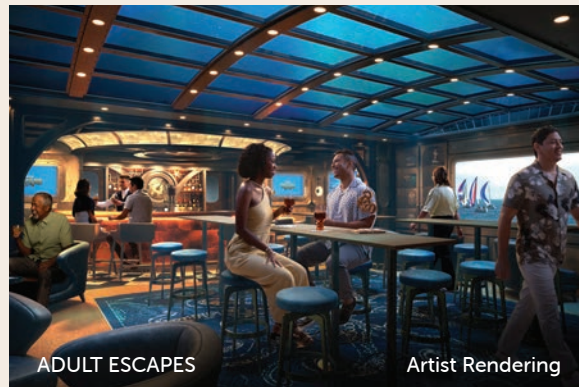
**Disney CRUISE LINE**

Ships' Registry: The Bahamas ©Disney DCL-23-3320309



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\*Between August 9, 2023 and December 29, 2023, book select *Adventures by Disney* Group Land, River Cruise, and Expedition Cruise departures and save either: (1) \$250 off per person on select North and Central America Land departures; (2) \$350 off per person on select International Land and River Cruise departures; or (3) \$500 off per person on the Galápagos Expedition Cruise departing December 17, 2023. The per-person savings is taken from the non-discounted prevailing rate for each departure as quoted on the date of booking ("Regular Rate"). Regular Rates are based on double occupancy, vary depending on departure date and time of booking, and are subject to change. Travel must be booked 21 - 30 days prior to applicable departure date, depending on the itinerary. Not applicable to deposit or airfare. Not all stateroom categories are available for booking. Qualifying itineraries have an offer designation on the applicable Rates and Dates page on [AdventuresbyDisney.com](https://www.adventuresbydisney.com). Any offer designations may not reflect real-time offer availability. Availability of the offer is subject to confirmation at time of booking and paying the standard trip deposit. Any courtesy hold, without payment of the standard deposit, will not guarantee availability of the offer for the selected departure date. Offer can only be used for one booking. Valid for new bookings only. Subject to availability at the time of booking. May not be combined with other offers, discounts, or promotions. Offer not transferable or redeemable for cash in whole or in part. Not valid for group bookings. A limited number of staterooms of certain categories are available for the promotion. Offer valid for residents of the U.S. and Canada (except for Quebec where the offer is only available to travel agents). Void where prohibited. Offer is subject to restrictions and conditions and may change without notice. Bookings subject to restrictions and trip standard terms and conditions. Adventures by Disney Travel Services, Inc. CST# 2082519-20 As to Disney properties/artwork: ©Disney

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- Save 20% on select rooms for stays of 5 or more nights, for travel 1/17/24–2/7/24 and 3/15/24–3/24/24, or 20% for stays of 4 nights from 1/6/24–3/24/24.\*

**Subject to availability.**

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\*Savings based on the non-discounted price for the same room, for stays from 1/6/24 through 3/24/24. Travel must be completed by 3/25/24. Book 9/18/23 through 10/4/23 by 11:59 p.m. EDT to be eligible to receive the early booking Resort credit. Length-of-stay requirements apply and cancellation of any nights of a stay will affect discount validity. Not valid on suites and 3-bedroom grand villas or on previously booked rooms. Advance reservations required and must be consecutive night stays. Subject to availability as the number of rooms allocated for this offer is limited. Excludes applicable fees and taxes. Limit two (2) rooms per reservation and occupancy restrictions apply per room. Additional charges apply if more than two (2) adults per hotel room; not applicable for Suites or Villas. Offer applied once per reservation and is not valid in combination with any other hotel discounts or offers. One (1) spendable Resort credit per applicable reservation which will be applied to the room account upon check-in. Valid for qualifying purchases from eligible AULANI Resort locations with room charging privileges. Disney Gift Cards and other select items are ineligible to be purchased with the Resort credit. Please ask about eligible items at participating locations. Resort credit will be applied against charges made to the room account and Guest is responsible for any balance due after the credit has been applied. Not valid for payment of room rates or associated fees or taxes, must be used during the Guest's stay, will not be paid to the Guest upon check-out, and expires at 11:59 p.m. on departure day. Resort credit may not be redeemed for other credit or cash in whole or in part, sold separately, transferred, or refunded. Offer subject to restrictions, change or cancellation without notice. Select activities require additional fees.





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MINION BLAST

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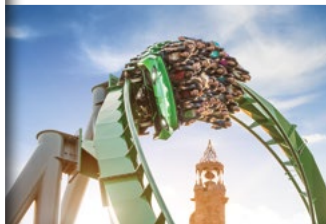


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(Separate theme park admission required.)



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7-NUITS

**SCARLET LADY**  
MAI - OCTOBRE 2024

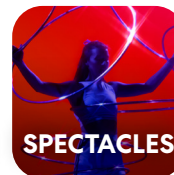
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- Jour 2 **Toulon, France**
- Jour 3 **Marina di Carrara, Italie** 🌙
- Jour 4 **Civitavecchia (Rome), Italie** 🌙
- Jour 5 **En mer**
- Jour 6 **Ibiza, Espagne** 🕶️
- Jour 7 **Ibiza, Espagne**
- Jour 8 **Barcelone, Espagne**

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