

Going Beyond

April 2024



It's Time to Get Ready for Your Summer Vacation

the
stories
inside

**Our Agents Celebrate
at Walt Disney World**
Four Day company event at
Walt Disney World

**Don't be Late in Planning
Your Summer Vacation!**
Save Up to 30% on Select Walt
Disney World Hotels

**Tiana's Bayou Adventure
Opens June 28!**
Join us for Annual Passholder
previews beginning June 13th!



I've never been a part of a team that was

genuinely so close and enjoyed spending time together



Bruce Beil

407&Beyond Owner

Bruce@407Vacations.com

Message from Our Owner

Another successful company event is in the books and this year's 407 Week did not disappoint! I look forward to this event each year and it seems to come and go so fast. Each day is made up of momentous occasions, fun moments, and insightful conversations in the small hours of the day. I've never been a part of a team that was genuinely so close and enjoyed spending time together like my agents.

The week started early this year when more than a few agents arrived on Wednesday to spend a couple extra days in the park. We spent some time in Animal Kingdom, got a lot of social media content,

hung out at Epcot's Flower & Garden Festival and enjoyed a good meal and fantastic wine at Wine Bar George. The team gathered Thursday night at Pop Century Resort for some time to visit and to collect event bags with t-shirts and some necessities for the week.

It is always exciting being together in person. As a virtual based company, anytime that we can spend quality time together in person is cherished. This year over half of team members were present for the weekend. We had a lot of first year attendees who took full advantage of meeting other agents and fitting right in!

With days at Magic Kingdom, Animal Kingdom and Hollywood Studios, Friday through Sunday was spent in the parks. Some agents carved out time to do some fun social media trends while others maximized their day with Genie+ and Lightning Lane selections - some even spent time just relaxing in the park catching up with other agents. However someone spent their day, stories of how much fun was had was shared when we gathered back at the hotel.

Next year's event has already been announced and the 407&Beyond team will be taking to the high seas onboard Royal Caribbean's newest ship Utopia of the Seas! This is guaranteed to be an incredible event, checking out the new ship and fun stops at Nassau and Perfect Day at CocoCay.

Celebrating

together





Creating Unforgettable Family Memories

The Walsh Family

Planned by: [Stephanie Romanelli](#)

Stephanie is amazing! She booked our Disney trip and it was perfect! She answered every single one of my questions, she was so patient and kind. She gave amazing tips. She helped my step father in law arrange a delicious pastry package that was delivered to our room. She helped my in-laws surprise my kids by booking their trip too! She was very generous in a little treat for our family for our trip! I recommend Stephanie 1000%. Thank you for making our trip so magical!

Latest Travel News

Save Up to 15% Off Select Stays at a Disneyland Resort Hotel on Sunday Through Thursday Nights

Guests can save up to 15% off select rooms at a Disneyland Resort hotel on Sunday through Thursday nights from March 11 to June 6, 2024. Subject to availability and restrictions.

[Disney's Grand Californian Hotel & Spa](#)

Save up to 10% off Standard rooms

Save up to 15% off Premium rooms

[Disneyland Hotel](#)

Save up to 10% off Standard rooms

Save up to 15% off Premium rooms

[The Villas at Disneyland Hotel](#)

Save up to 10% off Standard rooms

Save up to 15% off Premium rooms

Book now through June 3, 2024. Travel must be completed by June 7, 2024.

Tiana's Bayou Adventure Opens June 28 at Disney World

The ride will take guests on a musical adventure picking up after the events of the Walt Disney Animation Studios film, "The Princess and the Frog." Guests will join Princess Tiana on an adventure through the bayou as she prepares to host a one-of-a-kind celebration during Mardi Gras season where everyone is welcome. Along the way, they will see some familiar faces, make new friends, and travel through the bayou into the next chapter of Tiana's story. Tiana's Bayou Adventure will also feature original music and some familiar tunes from the beloved movie, and so much more... including an incredibly thrilling 50-foot drop!



Walt Disney World Adds New Water Park Perk for Resort Guests in 2025

Throughout 2025, guests staying at a Disney Resort hotel can enjoy admission to one of our water parks on their check-in day – included with their stay. Our water parks have something for everyone: big thrills, lazy rivers, wave pools, interactive play areas for younger kids and even water slides the whole family can enjoy together. The fun can start on day one at a Disney water park! Click here to learn important details about this benefit and water park availability. Tip: Be sure to check the water park operating hours closer to 2025 arrivals.

There are so many reasons to stay at a Disney Resort Hotel, including:

- **Proximity to the theme parks:** If visiting the Walt Disney World theme parks, nothing beats the convenience of staying at a Disney Resort hotel. Many resorts are just a hop, a skip and a jump to a theme park!

- **Complimentary transportation:** Not only are the theme parks near the resorts, but they're easy to get to. With several complimentary transportation options, such as buses, boats, monorails and Disney Skyliner, guests can get anywhere they need to go.

- **Extra time in the theme parks:** Disney Resort hotel guests can get extra time in the theme parks with 30 minutes of early theme park entry. And guests staying at Disney Deluxe Resorts or Disney Deluxe Villa Resorts can maximize their time with extended evening hours at select parks. Both will continue through 2025!

- **Early access to dining reservations:** Don't forget, Disney Resort hotel guests can make dining reservations for their entire stay (up to a 10-night stay) 60 days before the first day of their vacation.

- **Recreation & fitness activities:** Even during a vacation, wellness is one of our top priorities. Our Disney Resort hotels offer several wellness activities through Disney Family Wellness. Some favorites include dancing to Disney songs, family fun walks and, yes, even pickleball!

If guests prefer to pack light, they can check out MagicBands that let them into the theme parks, unlock their Disney Resort hotel room, link Disney PhotoPass photos, make purchases and more – just with a tap of their band. Disney Resort hotel guests have the option to purchase a MagicBand+ at a special discount before they arrive for their stay. And remember, we are offering a few great deals for 2024 Disney Resort hotel stays and theme park tickets.

Interested in Planning the Magic?

We are always looking to add genuine and authentic people to our team of professional Disney Vacation Planners. Apply Online at www.407Vacations.com/WorkingHere



Celebrating 407 Week with 407&Beyond

“So many

friendships

have come from
working with this
great group...”

My April highlight was getting to celebrate 407 Week 2024 with the 407&Beyond team at Walt Disney World! I feel so fortunate to be a part of the 407 & Beyond community. So many friendships have come from working with this great group of people. This week many of the team members and myself stayed at Disney's Pop Century Resort. Pop Century is a Disney Value Resort and I was so thrilled to be checking in here as it was a Disney resort I had yet to stay at. This Disney resort has a lot of perks



such as access to the Disney Skyliner system. You can use the Skyliner to go to both Epcot and Hollywood Studios. A flight on the Disney Skyliner is a very fun way to start your park day and can be more convenient than waiting on standard bus transportation.

On our first full day the entire team headed to Magic Kingdom. It was so fun to spend time with the team filming content and fun skits for instagram! We had lots of photo shoots and lots of laughs. In-between we had a full day of riding rides including everyone's favorite Tron Lightcycle Power Run!

The next day we headed off to Animal Kingdom in the morning. A big highlight on this day was spending time with the team inside of Dino-Land USA. This area of the park will be going away soon so it was fun to experience everything this area of the park has to offer. We had a blast playing the carnival games and winning some adorable Dinosaur themed plushes. In the afternoon we park hopped over to Epcot to enjoy the Epcot International Flower & Garden Festival.

To round out our 407 Week trip we spent the final day at Hollywood Studios. We spent



choo-choo!

the morning riding rides but my favorite part of the day was sitting with the team on Sunset Boulevard simply chatting. We had such a nice time getting to catch up and talk about the memories made on this trip before everyone had to go their separate ways.

407 Week 2024 was such a wonderful time and now we get to look forward to next year!



Magical Meg
407&Beyond Partner



SPILL THE D!

* PODCAST *



Ep. 170: Disney College Program 101 Part 2

This spring has been an exciting time for the Spill the D podcast! Between episodes like, “Never Have I Ever at Walt Disney World, Walt Disney World Vacation Planning Checklist”, “407 Week Trip Recap”, and “Disney College Program 101”, there is a lot of content to get you ready for your upcoming summer vacation!



Gina & Ric
Podcast Co-Hosts



Official Podcast
of 407&Beyond

the 407&Beyond Team at Animal Kingdom



Kicking the Week off!



Ronto Wrap Eating Competition



Meet you on Main Street



May the Force be with You!



Closing out the Week



Conversations with a Travel Agent



Erika Cornwell

Travel Agent
407Vacations.com/ErikaCornwell

Erika's Quote Highlight

With accommodations at a Disney Deluxe Resort, guests have the ability to maximize their time during their vacation. Guests can take the monorail two or the four days with this four day ticket package.

Tell us about the event that you recently attended? How were you invited? What did it entail?

In December 2023, I was invited by our agency's owner Bruce to attend a Earmarked AEP in February 2024. During February 12th-14th I attended Disney's Earmarked Silver Producer Workshop in Orlando, Florida at Disney's Contemporary Resort Convention Center. During this workshop we had several presenters that work for Disney to talk about the different destinations and vacations. On February 13th, it was announced that Tiana's Bayou Adventure would be opening Summer of 2024 in Walt Disney World!

What did you takeaway from the workshop that you are excited to share with your clients?

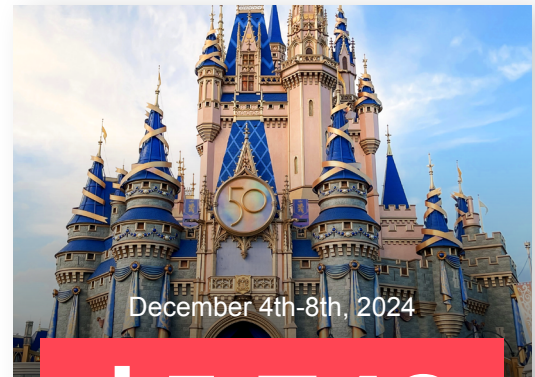
I've been extremely excited to talk about the newest Disney Cruise Ship, the Disney Treasure and the maiden voyage will be December 21st, 2024. Along with the new cruise ship, they talked about the new port at Disney's Lookout Cay at Lighthouse Point. This port will enhance the Bahamian culture and traditions. I also learned more about Adventures by Disney and the speaker went into details about his job and working around the world. He shared stories about his clients and their experiences and what you receive during one of these tours, from personalized touches to local companies providing their services.

What does it mean to you as a Travel Agent to work for an agency that is Disney EarMarked?

It can reassure clients and future clients that our agency takes booking vacations seriously and that we can be trusted with their family or personal memories. With being an Earmarked Silver Producer, it gives the opportunity for our agents to attend Workshops to expand their knowledge. I am able to provide information and stay updated on what's occurring throughout the Disney Destinations.

What does it mean to belong to a work community where you can build not only your business, but friendships with colleagues?

I know I have a safe space to go to and turn to others that are willing to uplift and give a tremendous amount of support. I've created these friendships with others in our community and now plan personal trips together to enjoy. When it comes time for rooming with others for trips, it's very easy because I have many people who are willing to be my roommate and have fun! It's nice to have others who love doing the same thing as myself.



December 4th-8th, 2024

\$5,748

Based on 2 Adults & 1 Children
Subject to Availability

WALT DISNEY World®

Polynesian Resort

Theme Park View

4 Day Tickets

4 Walt Disney World Parks

4 nights | 5 days



Reasons to Use a Vacation

Planner on Your Next Trip

Vacation Planners Can Help Save You Money and Services are 100% Free

Vacation Planners Have Their Disney Degrees

We Help You Save Time and Avoid Hassle

Vacation Planners are Real People with Real Travel Experience

Get Assistance with My Disney Experience

Receive Dining Recommendations and Help with Reservations

Get Started Today!

Work with One of Our Expert Vacation Planners

Our Planners have a passion for helping their clients have their perfect family vacation. To find a planner right for you visit www.407vacations.com/our-team



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Our Vacation Portfolio

Disney Destinations

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Disneyland® Resort

Adventures by Disney®

Disney Cruise Line

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National Geographic Expeditions

Extended Portfolio

Universal Orlando

Sandals & Beaches Resorts

Royal Caribbean Cruises

Virgin Voyages

Viking Cruises

Collette Tours



From Our Sponsored Travel Destinations

Walt Disney World
Disneyland
Disney Cruise Line
Adventures by Disney
Virgin Voyages

Walt Disney World.



4-Day, 4-Park Magic Ticket

from

\$99

per day, + tax

Total price: from \$396 + tax.
One admission per Theme Park.
One Theme Park per day.
Ticket valid 4/2/24–9/28/24.

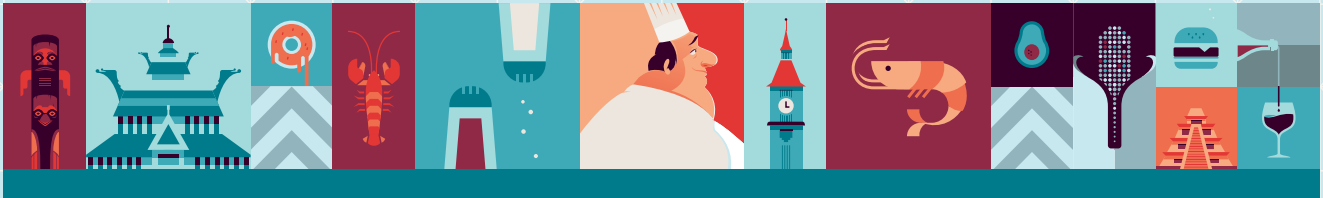
Child pricing (ages 3–9) available from **\$79** per day, + tax

Total child price: from \$316 + tax.

Ticket must be used within 7 days of first use. Ticket may not be used to enter the same Theme Park more than once. Admission is subject to capacity closures and other restrictions. Parks, attractions and other offerings are subject to availability, closures and change or cancellation without notice or liability. The ticket does not require Theme Park reservations to enter the Parks.

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To book your magical *Walt Disney World* vacation, contact us today!



EPCOT

INTERNATIONAL

FOOD & WINE

FESTIVAL

presented by **CORKCICLE.**

AUG 29 – NOV 23

Hungry for fun? Indulge in delicious global marketplaces, live entertainment, family-friendly activities and more. It's a world of flavor you're sure to savor.

Entertainment and offerings subject to change without notice.



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To book your magical *Walt Disney World* vacation, contact us today!



WALT DISNEY WORLD.
SPRING/SUMMER



MAGIC KINGDOM® PARK

Opening Season—*Tiana's Bayou Adventure* at Walt Disney World Resort

We can't wait for you to "come join the party" when *Tiana's Bayou Adventure* opens at Walt Disney World Resort this summer. *Tiana's Bayou Adventure* will take Guests on a musical adventure inspired by the beloved story and Characters from the fan-favorite film. Guests will join Princess Tiana, Naveen and jazz-loving alligator Louis on an adventure through the bayou as they prepare to host a one-of-a-kind Mardi Gras celebration where everyone is welcome. Along the way, Guests will encounter familiar faces, make new friends and travel through the bayou to original music inspired by songs from the film as they are brought into the next chapter of Tiana's story.



EPCOT®

EPCOT® International Flower & Garden Festival—Now through May 27, 2024

This season, you're invited to awaken your senses at the EPCOT® International Flower & Garden Festival at Walt Disney World Resort! Witness countless possibilities blooming before you as you discover the best in springtime florals, flavors and entertainment from Disney Character topiaries such as Asha from *Wish* and Miguel from *Coco*, to delectable Outdoor Kitchens, gorgeous gardens and live music, including the *Garden Rocks™* Concert Series. It's all blooming with possibility, now through May 27, 2024.



¡Celebración Encanto!

Everyone will be talking about Bruno from June 10–September 6, 2024, because a new summer sing-along featuring the beloved songs and story of Walt Disney Animation Studios' *Encanto* is in development. This new limited-time show, ¡Celebración Encanto!, will run several times throughout the day and invites you and your family to celebrate the music of *Encanto* with Mirabel and Bruno on the newly opened CommuniCore Plaza stage.¹

¹Entertainment and offerings subject to change without notice.



DISNEY'S HOLLYWOOD STUDIOS®

Make Core Memories

Over at Disney's Hollywood Studios®, Joy is headed to Pixar Plaza starting June 10, 2024, where she joins other Pixar stars. Celebrate Disney Pixar's *Inside Out 2* while you're visiting Pixar Plaza by making some core memories with a new space to snap selfies, delicious snacks and sips, and new Pixar merchandise. *Inside Out 2* premieres in theatres June 14, 2024.



DISNEY'S ANIMAL KINGDOM® THEME PARK

Celebrate *The Lion King*

Get ready to roar at Disney's Animal Kingdom Theme Park where the celebration for the 30th anniversary of Walt Disney Animation Studios' *The Lion King* will prowl throughout the entire park from June 10–September 6, 2024. Celebrate the anniversary with special themed food, beverages and merchandise, as well as new photo opportunities and a trip to Rafiki's Planet Watch® where you can meet Timon and Rafiki at the Conservation Station® and learn to draw Characters from *The Lion King* at the Animation Experience.



Disneyland[®] RESORT

Family Fun for Everyone!

COMING SOON! BOOK ON MAY 29



ADULT

**3-Day, 1-Park per day
Disneyland[®] Ticket Offer**

\$83 ^{*} PER DAY

Valid Monday-Thursday,
6/10/24 - 9/26/24.

(Ages 10+)



CHILD

**3-Day, 1-Park per day
Disneyland[®] Ticket Offer**

\$50 ^{*} PER DAY

Valid Monday-Thursday,
6/10/24 - 9/26/24.

(Ages 3-9)



*Tickets valid for use beginning June 10, 2024 and expire September 26, 2024. Tickets are not valid before 6/10/24. Tickets may be used on nonconsecutive days. Monday through Thursday tickets are blocked out every Friday, Saturday, and Sunday during the ticket validity period. Each day of use constitutes one full day of use. May purchase up to 15 tickets per eligible person per day. Tickets are nonrefundable, may not be sold or transferred for commercial use and exclude activities/events separately priced. Offer may not be combined with other ticket discounts or promotions. Subject to restrictions and change or cancellation without notice. Sales may be paused from time to time or terminated at any time. To enter a park, both a theme park reservation and a valid ticket for the same park on the same date is required. Theme park reservations for 3-Day Disneyland Ticket Offer holders are limited in number and subject to the availability of park reservations allocated to the 3-Day Disneyland Ticket Offer as determined by Disney, applicable blackout dates, and theme park capacity. Reservation availability for 3-Day Disneyland Ticket Offer holders is not guaranteed for any date, and reservations may be difficult to get for any particular date, especially as the ticket expiration date approaches. To ensure best availability, make reservations early. On any given date, park reservations may be available for general theme park tickets even though park reservations allocated to the 3-Day Disneyland Ticket Offer are fully reserved. 3-Day Disneyland Ticket Offer holders are not entitled to any reservations Disney makes available to others. Parks, attractions, entertainment, experiences, services, and offerings may be modified, limited in availability or unavailable, and are subject to restrictions, and change or cancellation without notice. Park admission and offerings are not guaranteed. Visit [Disneyland.com/updates](https://www.disneyland.com/updates) for important information to know before visiting Disneyland[®] Resort.

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To book your magical vacation, contact us today!



DARE TO DO **ALL THAT'S INCLUDED**

There's so much included on a Disney cruise. Dare to do it all! **Sing. Smile. Scream.**

Enjoy entertainment from Character encounters to Broadway-style shows and fireworks at sea. Slip away to save the galaxy in immersive kids' clubs complete with specially trained Disney counselors. **Sip. Snack. Sample.** Enjoy meals ranging from family-friendly fare to upscale 3-course meals, all-you-can-eat ice cream and desserts galore. **Slide. Splash. Soak.** Play the day away at the pool and enjoy the perfect beach day on Disney's private island with complimentary chairs, umbrellas and a BBQ lunch. **Sleep. Snooze. Snore.** Relax in spacious staterooms designed with families in mind. Call on complimentary 24-hour room service. Unwind in adult-exclusive spaces. And so much more. It's all included on your Disney cruise!

Disney CRUISE LINE

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ADVENTURES★
BY DISNEY®

NEW ITINERARY

Discover Central Europe

Mystery and majesty await on the 7 Nights / 8 Days Central Europe adventure with visits to Austria and the Czech Republic. Splendid palaces, sculpted landscapes and glittering cafés—these are ingredients of storybook fantasies, long lost legends and magical surprises. *Adventures by Disney*® Central Europe provides immersive, hassle-free travel and behind the scenes tours and hands-on experiences that will create a lifetime of memories for the whole family.



COME DISCOVER A DIFFERENT KIND OF MAGIC

Czech Republic

Guests begin their journey in Prague, the capital city. They'll step into a world of storybook fantasies on walking tour of Charles Bridge, Prague Castle and a get a stunning view of the Astronomical Clock in Old town dating back to 14th Century. Guests will participate in decorating Kraslice (hand painted eggs and Czech tradition). A local guide will show you the hidden corners of the Czech Republic in the quaint town of Český Krumlov.

Austria

Guests will trace the footsteps of emperors and courtiers in the magnificent baroque Schönbrunn Palace in Vienna. Get a behind the scenes tour of the world's oldest riding school, the Royal Spanish Riding School. Visit the beautiful Mirabell Gardens in Salzburg and other sights made famous by the movie *The Sound of Music*. Choose your own adventure in Werfen with a visit to the Eishöle Ice Cave or Austrian cheese making at Fürstenhof Organic Cheesery.

Adventures by Disney Travel Services, Inc. CST 2082519
As to Disney artwork, logos and properties: ©Disney

For more information or to book, contact your **Travel Agent**



A month on the Mediterranean...

Summer Season Pass now available from Athens

Our Summer Season Pass — bringing Sailors to sea for a full month out of Barcelona — was a major smash and met with such enthusiasm that we're expanding our horizons. We're thrilled to open up more (although still very, very limited!) month-long itineraries on Resilient Lady in the Adriatic Sea, visiting stunning Greek isles and Croatian coastal wonders.

Take a vacation away from your monotonous work from home set up and start taking calls from your private balcony overlooking that iconic Greek blue sea— and this time, those white and blue Santorini buildings in your Zoom background are actually real. With the fastest at-sea internet on the high seas in the biz, it'll be a breeze hopping on your morning video meeting as you feel, well, the literal ocean breeze.

- Lodging in our iconic Central Sea Terrace cabins
- Premium Wifi
- \$10 daily coffee credit per cabin
- Wash & Fold Laundry
- Early access booking for dining
- Early access booking for Shore Things
- Pre-voyage & onboard support
- Access to Richard's Rooftop
- Complimentary champagne to welcome you aboard

The Summer Season Pass sets sail in June, July, August, and September. We've already booked up our first round of spots so don't wait— get in touch!

Contact your Travel Advisor to learn more.

Restrictions apply. Ask your Travel Advisor for full terms and conditions.